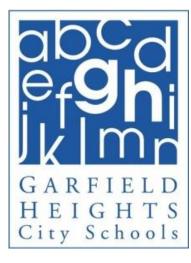
Garfield Heights City Schools



Five Year Financial Forecast

Fiscal Years 2014 through 2018

Board Of Education

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May 2014

TO: THE GARFIELD HEIGHTS CITY SCHOOLS BOARD OF EDUCATION, ADMINISTRATORS, STAFF, COMMUNITY OF GARFIELD HEIGHTS, AND READERS

RE: FINANCIAL FORECASTED FISCAL YEARS 2014 THROUGH 2018

The financial forecast, presents, to the best of the Treasurer's knowledge and beliefs, the Garfield City Schools expected financial position and results of operations for the forecasted periods. Accordingly, the forecast reflects judgments as of October 17, 2013.

A forecast is somewhat like a painting of the future based upon a snapshot of today. That snapshot, however, will be adjusted and the further into the future the forecast extends, the more likely it is that the projections will deviate from actual experience. A variety of events will ultimately impact the latter years of the forecast, such as state budgets (adopted every two years), tax levies (new/renewal/ replacement), salary increases, or businesses moving in or out of the district. The five-year forecast is viewed as a **key management tool** and must be updated periodically. In Ohio, most school districts understand how they will manage their finances in the current year. The five-year forecast encourages district management to examine future years' projections and identify when challenges will arise. This then helps district management to be proactive in meeting those challenges.

In a financial forecast, the numbers only tell a small part of the story. For the numbers to be meaningful, the reader must review and consider the <u>Assumptions to the Financial Forecast</u> before drawing conclusions or using the data as a basis for other calculations. The assumptions are very important to understanding the rationale of the numbers, particularly when a significant increase or decrease is reflected. There will usually be differences between forecasted and actual results, because events and circumstances frequently do not occur as expected and those differences may be material. Extra caution is urged when analyzing the out years of these fiscal projections. Because we are attempting to look four years into the future, several significant assumptions were made that have an impact on the bottom line.

Respectfully submitted,

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Allen D. Sluka Treasurer/CFO

FOR THE FISCAL YEARS ENDED JUNE 30, 2011, 2012 AND 2013 ACTUAL; FORECASTED FISCAL YEARS ENDING JUNE 30, 2014 THROUGH 2018

			Actual		Forecasted						
Line		Fiscal Year									
Number	_	2011	2012	2013	2014	2015	2016	2017	2018		
	Revenues										
1.010	General Property Tax (Real Estate)	12,105,157	11,394,050	13,257,452	14,879,385	13,820,890	13,121,746	11,369,839	8,822,991		
1.020	Tangible Personal Property Tax	583,866	446,612	504,718	663,696	628,862	589,322	510,988	413,447		
1.030	Income Tax	0	0	0	0	020,002	0	0	0		
1.035	Unrestricted State Grants-in-Aid (All 3100's except 3130)	16,153,750	17,077,677	16,880,229	16,814,068	18,613,635	19,617,744	20,650,223	19,891,850		
1.040	Restricted State Grants-in-Aid (All 3200's)	434,531	(572,312)	297,274	1,254,632	1,266,795	1,234,458	1,222,339	1,215,765		
1.045	Restricted Federal Grants-in-Aid - SFSF/Ed Jobs (4220)	1,098,218	1,370,113	0	0	0	0	0	0		
1.050	Property Tax Allocation (3130)	2,996,351	2,316,682	2,487,558	2,800,409	2,775,751	2,587,490	2,144,022	1,610,275		
1.060	All Other Revenues except 1931,1933,1940,1950,5100, 5200	1,154,994	1,017,720	962,166	930,166	930,166	930,166	930,166	930,166		
1.070	Total Revenues	34,526,867	33,050,542	34,389,397	37,342,356	38,036,099	38,080,926	36,827,577	32,884,494		
	Other Financing Sources										
2.040	Operating Transfers-In (5100)	0	0	0	0	0	0	0	0		
2.050	Advances-In (5200)	182,200	818,657	441,685	429,300	300,000	300,000	300,000	300,000		
2.060	All Other Financing Sources (including 1931 and 1933)	143,655	0	2,000	0	0	0	0	0		
2.070	Total Other Financing Sources	325,855	818,657	443,685	429,300	300,000	300,000	300,000	300,000		
2.080	Total Revenues and Other Financing Sources	34,852,722	33,869,199	34,833,082	37,771,656	38,336,099	38,380,926	37,127,577	33,184,494		
	Expenditures										
3.010	Personal Services	19,520,756	20,367,296	20,044,096	21,268,515	21,754,415	22,070,764	22,543,895	22,978,846		
3.020	Employees' Retirement/Insurance Benefits	6,841,548	6,963,631	7,155,939	7,493,578	7,845,627	8,074,419	8,386,834	8,700,005		
3.030	Purchased Services	4,709,226	5,245,280	5,652,450	6,104,646	6,593,018	7,120,459	7,690,096	8,305,303		
3.040	Supplies and Materials	530,656	547,844	814,071	834,423	855,283	876,665	898,582	921,047		
3.050	Capital Outlay	145,134	80,621	56,148	172,271	60,716	61,931	63,169	64,433		
3.060	Intergovernmental (7600 and 7700 functions)	0	0	0	0	0	0	0	0		
	Debt Service:										
4.010	Principal-All (History Only)	734,085	734,085	282,814	0	0	0	0	0		
4.050	Principal-HB 264 Loans	0	0	0	0	0	0	0	0		
4.055	Principal-Other	0	0	0	282,820	282,820	282,820	282,820	0		
4.060	Interest and Fiscal Charges	0	0	0	0	0	0	0	0		
4.300	Other Objects	618,877	846,464	566,536	697,867	591,824	603,661	615,734	628,048		
4.500	Total Expenditures	33,100,282	34,785,221	34,572,054	36,854,120	37,983,703	39,090,719	40,481,130	41,597,682		
	Other Financing Uses										
5.010	Operating Transfers-Out	35,772	157,942	200,371	250,000	250,000	250,000	250,000	250,000		
5.020	Advances-Out	737,375	441,685	429,200	300,000	300,000	300,000	300,000	300,000		
5.030	All Other Financing Uses	10,100	0	0	0	0	0	0	0		
5.040	Total Other Financing Uses	783,247	599,627	629,571	550,000	550,000	550,000	550,000	550,000		
5.050	Total Expenditures and Other Financing Uses	33,883,529	35,384,848	35,201,625	37,404,120	38,533,703	39,640,719	41,031,130	42,147,682		
	Excess of Revenues and Other Financing										
	Sources over (under) Expenditures and										
	Other Financing Uses	969,193	(1,515,649)	(368,543)	367,536	(197,604)	(1,259,793)	(3,903,553)	(8,963,188)		

FOR THE FISCAL YEARS ENDED JUNE 30, 2011, 2012 AND 2013 ACTUAL; FORECASTED FISCAL YEARS ENDING JUNE 30, 2014 THROUGH 2018

			Actual				Forecasted		
Line		Fiscal Year	Fiscal Year	Fiscal Year	Fiscal Year	Fiscal Year	Fiscal Year	Fiscal Year	Fiscal Year
Number	_	2011	2012	2013	2014	2015	2016	2017	2018
7.010	Cash Balance July 1 - Excluding Proposed Renewal/ Replacement and New Levies	1,782,081	2,751,274	1,235,625	867,082	1,234,620	1,037,016	(222,777)	(4,126,330)
7.020	Cash Balance June 30	2,751,274	1,235,625	867,082	1,234,618	1,037,016	(222,777)	(4,126,330)	(13,089,518)
8.010	Estimated Encumbrances June 30	580,534	412,781	619,022	0	0	0	0	0
10.010	Fund Balance June 30 for Certification of Appropriations	2,170,740	822,844	248,060	1,234,618	1,037,016	(222,777)	(4,126,330)	(13,089,518)
	Revenue from Replacement/Renewal Levies								
11.010	Income Tax - Renewal	0	0	0	0	0	0	0	0
11.020	Property Tax - Renewal or Replacement	0	0	0	0	0	1,135,747	3,566,145	6,713,401
11.300	Cumulative Balance of Replacement/Renewal Levies	0	0	0	0	0	1,135,747	4,701,892	11,415,293
12.010	Fund Balance June 30 for Certification of Contracts, Salary Schedules and Other Obligations	2,170,740	822,844	248,060	1,234,618	1,037,016	912,970	575,562	(1,674,225)
15.010	Unreserved Fund Balance June 30	\$ 2,170,740	\$ 822,844	\$ 248,060	\$ 1,234,618	\$ 1,037,016	\$ 912,970	\$ 575,562	\$ (1,674,225)

See accompanying summary of significant forecast assumptions and accounting policies

FOR THE FISCAL YEARS ENDED JUNE 30, 2011, 2012 AND 2013 ACTUAL; FORECASTED FISCAL YEARS ENDING JUNE 30, 2014 THROUGH 2018

Line		Prev 3 Yr Avg Annual	Fiscal Year 2014	Fiscal Year 2015	Fiscal Year 2016	Fiscal Year 2017	Fiscal Year 2018	Five-Year Avg. Annual
Number		% Change	Forecasted	Forecasted	Forecasted	Forecasted	Forecasted	% Change
	—							
	Revenues							
1.010	General Property Tax (Real Estate)	5.24%	12.23%	-7.11%	-5.06%	-13.35%	-22.40%	-7.14%
1.020	Tangible Personal Property Tax	-5.25%	31.50%	-5.25%	-6.29%	-13.29%	-19.09%	-2.48%
1.030	Income Tax	n/a	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
1.035	Unrestricted State Grants-in-Aid (All 3100's except 3130)	2.28%	-0.39%	10.70%	5.39%	5.26%	-3.67%	3.46%
1.040	Restricted State Grants-in-Aid (All 3200's)	-191.83%	322.05%	0.97%	-2.55%	-0.98%	-0.54%	63.79%
1.045	Restricted Federal Grants-in-Aid - SFSF (4220)	-37.62%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
1.050	Property Tax Allocation (3130)	-7.65%	12.58%	-0.88%	-6.78%	-17.14%	-24.89%	-7.42%
1.060	All Other Revenues except 1931,1933,1940,1950,5100, 5200	-8.67%	-3.33%	0.00%	0.00%	0.00%	0.00%	-0.67%
1.070	Total Revenues	-0.11%	8.59%	1.86%	0.12%	-3.29%	-10.71%	-0.69%
	Other Financing Sources							
2.010	Proceeds from Sale of Notes (1940)	0.00%	n/a	n/a	n/a	n/a	n/a	n/a
2.020	State Emergency Loans and Advancements (Approved 1950)	0.00%	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n/a n/a
2.040	Operating Transfers-In (5100)	0.00%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
2.050	Advances-In (5200)	151.64%	-2.80%	-30.12%	0.00%	0.00%	0.00%	-6.58%
2.060	All Other Financing Sources (including 1931 and 1933)	0.00%	-100.00%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
2.000	Total Other Financing Sources	52.72%	-3.24%	-30.12%	0.00%	0.00%	0.00%	-6.67%
2.080	Total Revenues and Other Financing Sources	0.01%	8.44%	1.49%	0.12%	-3.27%	-10.62%	-0.77%
	Expenditures							
3.010	Personal Services	1.37%	6.11%	2.28%	1.45%	2.14%	1.93%	2.78%
3.020	Employees' Retirement/Insurance Benefits	2.27%	4.72%	4.70%	2.92%	3.87%	3.73%	3.99%
3.030	Purchased Services	9.57%	8.00%	8.00%	8.00%	8.00%	8.00%	8.00%
3.040	Supplies and Materials	25.92%	2.50%	2.50%	2.50%	2.50%	2.50%	2.50%
3.050	Capital Outlay	-37.40%	206.82%	-64.76%	2.00%	2.00%	2.00%	29.61%
3.060	Intergovernmental (7600 and 7700 functions)	0.00%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
	Debt Service:							
4.010	Principal-All (History Only)	-30.74%	-100.00%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
4.020	Principal-Notes	0.00%	n/a	n/a	n/a	n/a	n/a	n/a
4.030	Principal-State Loans	0.00%	n/a	n/a	n/a	n/a	n/a	n/a
4.040	Principal-State Advancements	0.00%	n/a	n/a	n/a	n/a	n/a	n/a
4.050	Principal-HB 264 Loans	0.00%	#DIV/0!	100.00%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
4.055	Principal-Other	0.00%	#DIV/0!	0.00%	0.00%	0.00%	-100.00%	#DIV/0!
4.060	Interest and Fiscal Charges	0.00%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
4.300	Other Objects	1.85%	23.18%	-15.20%	2.00%	2.00%	2.00%	2.80%
4.500	Total Expenditures	2.24%	6.60%	3.07%	2.91%	3.56%	2.76%	3.78%
	Other Financing Uses							
5.010	Operating Transfers-Out	184.19%	24.77%	0.00%	0.00%	0.00%	0.00%	4.95%
5.020	Advances-Out	-21.46%	-30.10%	0.00%	0.00%	0.00%	0.00%	-6.02%
5.030	All Other Financing Uses	0.00%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
5.040	Total Other Financing Uses	-9.22%	-12.64%	0.00%	0.00%	0.00%	0.00%	-2.53%
5.050	Total Expenditures and Other Financing Uses	1.96%	6.26%	3.02%	2.87%	3.51%	2.72%	3.68%
	Excess of Revenues and Other Financing							
	Sources over (under) Expenditures and							
6.010	Other Financing Uses	-166.03%	-199.73%	-153.76%	-537.53%	-209.86%	-129.62%	-246.10%
	Cash Balance July 1 - Excluding Proposed Renewal/							
7.010	Replacement and New Levies	-0.35%	-29.83%	42.39%	-16.01%	-121.48%	-1752.22%	-375.43%
7.020	Cash Balance June 30	-42.46%	42.39%	-16.01%	-121.48%	-1752.22%	-217.22%	-412.91%
11.300	Cumulative Balance of Replacement/Renewal Levies	0.00%	0.00%	0.00%	0.00%	313.99%	142.78%	91.35%
15.010		(5.070)	207 714	16 0 10/	11.0.00	25.050	200.000	11.000
15.010	Unreserved Fund Balance June 30	-65.97%	397.71%	-16.01%	-11.96%	-36.96%	-390.89%	-11.62%

Summary of Significant Assumptions to the Five Year Forecast

Forecasted Fiscal Years 2014 through 2018

This forecast is a financial planning tool for the Garfield Heights City School District (the "District") and presents the expected revenues, expenditures, and operating balance of the District's operating fund, for each of the fiscal years ending June 30, 2014 through June 30, 2018, with historical information presented for the fiscal years ended June 30, 2011, 2012 and 2013. The assumptions disclosed herein are those that management believes are significant to the forecast. However, because circumstances and conditions assumed in projections frequently do not occur as expected, and are based on information existing at the time projections are prepared, there will usually be differences between projected and actual results.

A. Basis of Accounting

This financial forecast is prepared on a cash basis, which is the required basis (non-GAAP) of accounting used for budgetary purposes. Under this system, revenues are recognized when received rather than when earned, and expenditures are recognized when paid rather than when the obligation is incurred. Under Ohio law, the District is also required to encumber legally binding expenditure commitments and to make appropriations for the expenditure and commitment of funds.

B. The Board of Education and Administration

The Board of Education of the District (the "Board") is a political and corporate body charged with the responsibility of managing and controlling the affairs of the District; and is, together with the District, governed by the general laws of the State of Ohio (the "Ohio Revised Code"). The Board is comprised of five members who are locally-elected to overlapping four-year terms. The Board elects its President and Vice President annually, and hires two officials: the Superintendent, who serves as the Chief Executive Officer, and the Treasurer, who serves as the Chief Financial Officer.

C. The District and its Facilities

Geographically, the District encompasses all but a small northeastern portion of the City of Garfield Heights. The District's total area is approximately 9 square miles. The District move to a new configuration of three elementary schools (K-5), one middle school (6-8), and one high school (9-12).

D. District Employees

The District's instructional/support facilities are staffed by 165 classified employees, 244 certificated full-time and part-time teaching personnel, 15.5 exempt staff, 8.5 qualified staff and 20 administrators who provide services to approximately 4000 students.

Summary of Significant Assumptions to the Five Year Forecast

Forecasted Fiscal Years 2014 through 2018

General Assumptions

A. Enrollment/Average Daily Membership (ADM)

Enrollment refers to the number of students registered with the District. Average Daily Membership (ADM) is the full time equivalent (FTE) students. ADM is a smaller number due to the loss of student counts for unexcused absences during the first full week of October each year, the State's official ADM count week. Kindergarten students count as 100 percent. ADM estimates are included in the forecast. The forecast assumes no significant change in enrollment. The District continues to closely monitor enrollment numbers to assess the academic needs of our students. Current ADM (October 2013 Count) is 4142 and current Formula ADM is 4059 for calculating our Formula State Foundation Funding.

B. Staffing

Beginning with 2014, the district has implemented all-day kindergarten and a K-5 configuration for all of its elementary schools. Staffing levels needed to be increased and additional costs were incurred due to this transition. These costs are contained in this forecast.

For projected fiscal year 2015, the district is anticipating hiring one additional High School Assistant Principal and one Middle School Assistant Principal. No other staffing level changes are being forecasted.

Revenue Assumptions

The District's primary sources of revenue are property taxes on real and public utility tangible personal property located within the District's boundaries, and from the State of Ohio through the State Foundation program

A. Property Tax Revenues

1. General Property Tax (Real Estate) (1.010) consists of Residential/Agricultural (Class I) and Other-Commercial/Industrial (Class II). Property values are established each year by the County Auditor based on new construction and current appraised real estate values. Revaluation of real estate property takes place every three years. The next revaluation takes place in calendar year 2015.

Summary of Significant Assumptions to the Five Year Forecast

Forecasted Fiscal Years 2014 through 2018

The following are real estate property valuation assumptions on which our general property tax forecasted revenues are based:

- For tax year 2013, collectable in 2014, Residential/Agricultural valuation *decreased* by \$2.35 million (1%) and Other/Commercial valuations *decreased* an additional \$5.45 million (6.5%). Overall, the district's assessed real estate valuation dropped by a total of \$7.80 million (2%).
- For tax year 2014, collectable in 2015, Residential/Agricultural valuations and Other/Commercial valuations reflect no projected growth. Again, residential new construction is projected to grow 0% and commercial construction is projected to grow 0%. Based on current economic development plans, no new construction is projected.
- In tax year 2015, which is collectable in 2016, another revaluation update takes place. Valuation changes of 5% and 3% are projected for Residential and Other/Commercial. The outlook is that economic trends may be on the upswing and return property values to a more traditional trending of values.
- For tax year 2016, collectable in 2017, Residential/Agricultural valuations and Other/Commercial valuations reflect no projected growth. Again, residential new construction is projected to grow 0% and commercial construction is projected to grow 0%. Based on current economic development plans, new construction is projected to grow minimally.

	CY13	CY14	CY15	CY16	CY17
Projected Valuation	\$334,358,661	\$334,358,661	\$348,883,697	\$348,883,697	\$348,883,697
\$ Change	(\$7,795,629)	\$0	\$14,525,036	\$0	\$0
% Change	-2%	0%	4%	0%	0%

The chart below shows the general property tax valuation projected changes:

- First half calendar year tax collections are received in the second half of the fiscal year. Second half calendar year tax collections are received in the first half of the following fiscal year.
- Real property (residential/agricultural and commercial/industrial) is assessed at 35% of the appraised market value in accordance with State law.

Summary of Significant Assumptions to the Five Year Forecast

Forecasted Fiscal Years 2014 through 2018

- Revenue projections are vulnerable to fluctuations downward due to actual tax collections being less than expected as well as the loss of tax revenue due to unfavorable findings by the County Board of Revisions. The District retains legal counsel as its representative in tax complaints to protect and preserve the District's tax base. The County Auditor would calculate (as shown on Schedule A), a delinquency factor (currently 87.86%) for tax revenue collections.
- The severity of the revenue reduction beginning in fiscal year 2016 is the result of the way property tax renewals are reported in this forecast. Although, the District can assume the passage of renewal tax levies, the tax collections must be reduced in the revenue portion of this forecast and the combined tax collections are shown on lines 11.020 and 11.300.
- The District has three five-year emergency levies: two of which generate \$2.5 million and \$2.85 million annually. The \$2.5 million levy and the \$2.85 million levy expire at the end of Calendar Years 2015 and 2016, respectfully. The third emergency levy was passed in March 2012 for \$4.1 million. Collections for this levy begin in January 2013
- The District received over \$2.1 million in delinquent taxes in fiscal year 2014. This compared to \$1.6 million received in fiscal year 2013. While the district still has over \$12 million in outstanding delinquencies, we are projecting annual collections of \$600,000 in the projected years.

Based on the above factors, the chart below shows projected General Property Tax revenue (Real Estate) by fiscal year:

	FY14	FY15	FY16*	FY17*	FY18*
Tax Revenue	\$14,879,385	\$13,810,890	\$13,121,746	\$11,369,839	\$8,822,991
\$ Change	1,621,933	-1,068,495	-689,144	-1,751,907	-2,546,848
% Change	12.23%	-7.18%	-4.99%	-13.35%	-22.40%

*Does not include renewal levies.

- **2. Tangible Personal Property Tax (1.020)** consists of Public Utility Personal Property (PUPP).
 - The PUPP valuation increased for Calendar Year 2013 to \$10,571,000 (8.7% from calendar year 2012).
 - PUPP revenues are projected to be flat lined for forecasted years 2015 through 2018.

Summary of Significant Assumptions to the Five Year Forecast

Forecasted Fiscal Years 2014 through 2018

Based on the above factors, the chart below shows projected PUPP tax revenue by fiscal year:

	FY14	FY15	FY16*	FY17*	FY18*
PUPP Tax Revenue	\$663,696	\$628,862	\$589,322	\$510,988	\$413,447
\$ Change	158,978	-278	-33,740	-65,472	-65,472
% Change	31.5%	0.0%	-5.4%	-11.1%	-12.8%

*Does not include renewal levies.

B. Unrestricted Grants-In-Aid/State Basic Aid (1.035)

- The Unrestricted Grants in Aid reflects the simulated amounts as calculated by the Ohio Department of Education (ODE).
- The State funding for schools is based on several factors all of which are subject to deliberations and approval of the Ohio General Assembly. School funding basic aid was set as part of the State's biennial budget for fiscal years 2014 and 2015.
- State Foundation revenue amounts shown for fiscal years 2014 and 2015 are the amounts as determined by State Legislature in the two year budget bill. Also included is the Preschool, Special Education Transportation, and Casino Revenue
- Fiscal years 2016 through 2018, state basic aid was calculated using the current formula, projected ADM, projected State Core Funding Per Pupil amount, and projected wealth targeted assistance funding amounts.
- The State Core Funding Per Pupil amount, as passed by the Legislature, uses a State Share of Core Funding percentage based on a Per Pupil amount of \$5,800.
- Casino Revenues are an 'Other Unrestricted State Grant-In-Aid. The district received \$91,500 in August at a \$25 per pupil rate. The district received an additional \$97,000 in January 2014. The projected rate moving forward will be \$50 per pupil amount as established by State Legislature. This is projected to amount to \$190,000 annually for projected fiscal years 2015 through 2018 based on a district ADM of 3800 students.

Summary of Significant Assumptions to the Five Year Forecast

Forecasted Fiscal Years 2014 through 2018

	-	FY14	-	FY15	FY16	•	FY17	FY18
State Basic Aid	\$	16,358,993	\$	18,193,636	\$ 19,197,744	\$	20,230,223	\$ 19,471,850
Preschool	\$	129,367	\$	150,000	\$ 150,000	\$	150,000	\$ 150,000
Special Education Transportation	\$	80,158	\$	80,000	\$ 80,000	\$	80,000	\$ 80,000
Casino Revenue	\$	188,550	\$	190,000	\$ 190,000	\$	190,000	\$ 190,000
Other State Funding	\$	57,000						
Total Unrestricted Grants-In-Aid	\$	16,814,068	\$	18,613,636	\$ 19,617,744	\$	20,650,223	\$ 19,891,850

C. Restricted Grants-In-Aid (1.040)

- The district also receives Economic Disadvantage funding as part of its state basic aid. This funding is required to be classified as a Restricted Grant-In-Aid.
- The District also receives career/technical aid, catastrophic aid reimbursement and special education cost reimbursements.
- The district has seen significant reductions in these areas and these amounts are projected to remain flat over forecasted fiscal years 2014 through 2018.

	FY14		FY15		FY16		FY17		FY18
Economic Disadvantage	\$ 1,212,520	\$	1,224,795	\$	1,192,458	\$	1,180,339	\$	1,173,765
Career Technical	\$ 17,112	\$	17,000	\$	17,000	\$	17,000	\$	17,000
Catastropohic Aid/Special Ed Reimb.	\$ 25,000	\$	25,000	\$	25,000	\$	25,000	\$	25,000
Total Restricted Grants-In-Aid	\$ 1,254,632	\$	1,266,795	\$	1,234,458	\$	1,222,339	\$	1,215,765

D. Property Tax Allocation (1.050)

- The projections for the Homestead and Rollback payments are based upon the historical relationship to actual tax collections (12.5% on residential). As tax collections decrease, so do the rollback reimbursements.
- The projections do not take into account the affect of the change in State law that increased Homestead eligible taxpayers.
- HB 66 eliminated the roll back exemption for commercial/other. This elimination is reflected in the General Property Tax (Real Estate) forecasted revenue amounts. The district will receive these dollars directly from real estate taxes for commercial/other.

Summary of Significant Assumptions to the Five Year Forecast

Forecasted Fiscal Years 2014 through 2018

• The State of Ohio was holding harmless school district's who lost revenues from Tangible Personal Property (TPP) tax elimination (House Bill 66). The forecasted amounts were determined using a formula and spreadsheet developed by the Ohio Department of Education and the Ohio Department of Taxation. However, under the current state budget bill (House Bill 153), the district had a significant amount (\$667,000) of their TPP reimbursement phased out in Fiscal Year 2012 and an additional amount (\$122,000) was phased out in Fiscal Year 2013. The remaining amounts not phased out are shown in the forecasted fiscal year 2014 through 2018.

E. All Other Revenues (1.060)

Local revenues include the following: Tuition, Interest Income, and Pay-to-Participate Fees, Building Rentals, and Miscellaneous /Other.

- *Tuition* revenues are derived from the pre-school handicapped program, intervention, and summer school programs. The tuition program for the pre-school handicapped continues to include students, who pay tuition. Assuming no additional tuition increases, projected years are assumed to remain flat-lined.
- *Interest income* revenue for fiscal year 2014 is projected to remain consistent with 2013. Assuming the same economic market and available cash in the projected fiscal years, interest income is projected to continue to remain constant using the current amount earned this fiscal year.
- *Pay-to-Participate* (PTP) revenue has decreased significantly in fiscal year 2013 due to a significant reduction in the fee amount. The PTP is not projected to significantly change for fiscal years 2014 through 2018. It is also assumed that the number of participants and the fee amount will not change during the projected years.
- *Building rental* revenue is projected to remain constant based on fiscal year 2013 actual amount. At this time, it is assumed that the number of rentals and rental rates are not projected to significantly change for fiscal years 2014 through 2018.
- *Miscellaneous/Other Revenues* include fees/fines, reimbursements, and donations, not covered under the other revenue line items. This amount is not projected to significantly change for fiscal years 2014 through 2018 based on fiscal year 2013 actual amounts.
- In fiscal year 2014, the district received \$374,838 as their share from the CityView Tax Increment Finance (TIF) agreement. However, CityView is still receivership and current indicators point to potential reductions in this TIF payment going forward into the projected years 2015 through 2018.

Summary of Significant Assumptions to the Five Year Forecast

	FY14	FY15	FY16	FY17	FY18
Tuition	\$335,000	\$335,000	\$335,000	\$335,000	\$335,000
Interest	10,000	15,000	15,000	15,000	15,000
PTP	50,000	50,000	50,000	50,000	50,000
Rentals	30,000	30,000	30,000	30,000	30,000
Misc/Other	130,000	150,000	150,000	150,000	150,000
TIF+	374,838	350,000	350,000	350,000	350,000
Total	\$929,838	\$930,000	\$930,000	\$930,000	\$930,000

Forecasted Fiscal Years 2014 through 2018

F. Transfers/Advances In (2.040, 2.050)

- No significant transfers-in will be received in future forecasted years.
- Advances-in would be offset in the previous year with an initial advance-out; since we are not projecting any advances-out, no advances-in will be projected.

G. All Other Financing Sources (2.070)

• It is assumed that the amount of revenue from other financing sources will be insignificant and remain constant over the years projected.

H. Total Revenues and Other Financing Sources (2.080)

The bottom line changes in total revenues assuming passage of the renewal levies and not including 'Other Financing Sources' show an average annual revenue increase of 2.9% over the forecasted five years due in large part to the increase in state basic aid as compared to an actual average revenue decrease of .11% over the previous 3 years.

Summary of Significant Assumptions to the Five Year Forecast

Forecasted Fiscal Years 2014 through 2018

Expenditure Assumptions

The expenditure projections are based upon several key assumptions. Wage freezes, including a step freeze, have been accepted by all employees in the prior years and these steps will not be made up in future negotiated agreements. Additional assumptions are that the change in student enrollment, as predicted by enrollment projections, (General Assumptions "A") will **not require significant additional staffing** over the life of the projections other than what is included in the current projections. It is also assumed that the **general economy will remain stable, and that inflation will be no greater than two to three percent in each of the projected years**. Lastly, that Ohio Legislature and the United States Congress will **not impose any new unfunded mandates or make any changes to current legislation that we are currently aware of that significantly impacts the General Fund**.

A. Personal Services (3.010)

- The 2014 forecast amount includes all new hires along with adjustments for overtime and calamity days due to the winter weather.
- The District agreed to a two year contract with the Garfield Heights Teachers' Association (GHTA), which represents the certified teaching staff. The agreement includes step movement and base pay increases of .5% in 2013 and .75% in 2014. However, the .5% increase was only applicable from January 2013 on. The agreement also included a \$500 signing bonus for 2013 and 2014. The forecasted years 2015 through 2018 reflect only salary schedule step movements for those eligible employees.
- The District agreed to a two year agreement with the classified employees' union (OAPSE). For forecasted years 2013 and 2014, the agreement includes step movement for those bargaining unit members who are eligible and a 2% increase in each of the two years for those members whose steps are frozen. In forecasted years 2015 through 2018, amounts shown reflect only salary schedule step movements for those eligible. The forecast does contain any changes to either the current salary schedule or the base salary amount.
- Wage amounts projected for administration are based on contract agreements. Administrator salary schedules have been established based on the level of responsibility with the exception of the Superintendent and Treasurer. Salary amounts have been established for 2014. For forecasted years 2015 through 2018, amounts shown reflect step movements for those eligible. Longevity amounts are based on the current administrator agreements and are not projected to change.

Summary of Significant Assumptions to the Five Year Forecast

Forecasted Fiscal Years 2014 through 2018

- Wage amounts projected for the exempt staff are based on established salary schedules, experience level, and level of responsibility. Salary amounts have been established for 2014. In forecasted years 2015 through 2018, amounts shown reflect salary schedule step movements for those affected employees. In following with the OAPSE agreement, 2% increases are projected for those whose steps are frozen. Longevity amounts are based on the current OAPSE negotiated agreement. Longevity amounts are not projected to change.
- Wage amounts projected for the qualified staff are based on established salary schedules, experience level, and level of responsibility. Salary amounts have been established for 2014. In forecasted years 2015 through 2018, amounts shown reflect salary schedule step movements for those affected employees. Longevity amounts are based on the current OAPSE negotiated agreement. Longevity amounts are not projected to change.
- Step movements for administrators, exempt and qualified staff are not automatic and movement is at the discretion of the Board of Education.
- Supplemental contracted amounts are projected to follow the Garfield Heights Teachers' Association negotiated agreement base salary amount and no increase to that base salary is projected in the forecasted fiscal years.
- Substitutes are assumed to remain constant. The district has contracted with a private company to handle and assign certified/teacher substitutes with minimal additional costs for administrative fees. A majority of this cost has been moved and projected in the purchased service area. Substitute rates are not projected to change significantly over the forecast period.
- Severance payments and early retirement incentive program costs, for those employees having retired, are projected to decrease slightly in the forecasted years based on past history.
- Overtime, extra time, incentives and extended times wage amounts are projected to increase by 2% in forecasted years 2014 through 2018. This amount is based on past history.
- The five-year forecast is required to have reasonable assumptions addressing salary increase amounts beyond the current negotiated agreements. In accordance with ORC 5705.412, the District could not certify salary increases in future negotiated agreements unless the financial position allows for such increases. Therefore, no base salary increases are in this forecast beyond negotiated agreement dates.

Over the past three years, Personal Services had averaged a 1.37% increase. Based on the above assumptions and the hiring of additional staff members, Personal Services is projected to increase 6.11% in fiscal year 2014 and then increase and average of 2% annually in each of the forecasted fiscal years 2015 through 2018.

Summary of Significant Assumptions to the Five Year Forecast

Forecasted Fiscal Years 2014 through 2018

B. Employees' Retirement/Insurance Benefits (3.020)

Fringe benefits consist of retirement, Medicare, health care, workers compensation, and unemployment.

1. Retirement

- The district is required to contribute 14% of an employee's salary to either the State Teachers' Retirement System (STRS) or the School Employees' Retirement System (SERS). As personal service (salaries, wages) costs increase from staff additions, step movements, other compensation, retirement costs are projected to follow.
- It is assumed that there will be a continuation of the current 14% employer contributions for both STRS and SERS during each year of the projected years. The district also picks up the employee share for administrators. That share is 11% for certified administrators and 10% for classified administrators.
- The SERS surcharge on non-teaching employees is calculated on part-time employees. The rate after calculations amounts to 2% of all non-certificated employees' wages or the statewide limit of 1.5% of the statewide payroll, whichever is lower. This current surcharge amount is not projected to change significantly in the forecasted fiscal years.

2. Medicare

Any employee hired after 1986 is required to have contributions of 2.9% of their salary paid into Medicare. The district, under federal law, is responsible for 1.45%, and the employee is responsible for 1.45%. As personal service (salaries, wages) costs increase/decrease from staff reductions, step movements, other compensation, Medicare costs are projected to follow.

3. Health Care

- The medical, prescription, dental and vision health care coverage is currently with Medical Mutual of Ohio (MMOH). The district joined the Suburban Health Consortium (SHC) in January 2006. This was done to help stabilize rates over future years.
- All employees currently contribute 7% of the premium cost per month towards their health insurance coverage. This contribution amount is not projected to increase over the forecasted fiscal years unless negotiated agreement provisions contain a change to this amount.

Summary of Significant Assumptions to the Five Year Forecast

Forecasted Fiscal Years 2014 through 2018

- This has working spouse language (WSL) for all employees having a family plan. The savings from working spouse language is 15% on the family plan premium cost for medical and prescription drug coverage. The forecasted fiscal years show WSL savings.
- Health insurance rate actual increases for fiscal year 2014 is reflected in the following table along with projected increases for fiscal years 2015 through 2018:

Coverage	FY14	FY15	FY16	FY17	FY18
Medical	9.84%	10.0%	10.0%	10.0%	10.0%
Prescrptn/Drug	8.95%	10.0%	10.0%	10.0%	10.0%
Dental	0%	2.5%	2.5%	2.5%	2.5%
Vision	0%	2.5%	2.5%	2.5%	2.5%
Overall % Inc.	8.8%	9.4%	9.4%	9.4%	9.4%

4. Workers' Compensation

The workers' compensation rate is projected to remain constant at 1% and for costs to follow projected personal service amounts where applicable.

5. Unemployment

This amount is projected to decrease over the projected years assuming there are not any further significant reductions in force.

Over the past three years, Employee Retirement/Insurance Benefits had averaged a 2.27% increase. Base on the above assumptions, Employee Retirement/Insurance Benefits is projected to increase 4.72% in fiscal year 2014 and then increase 4% annually in each of the forecasted fiscal years 2015 through 2018.

C. Purchased Services (3.030)

This category includes contractual services, special education services, legal services, rentals and leases, travel and mileage, utilities, and building/equipment repairs. Unless otherwise noted, all purchased service areas are running at or below current estimates and no future projection changes were made.

Over the past three years, Purchased Services had averaged a 9.57% increase. Purchased Services is projected to increase 8% annually in each of the forecasted fiscal years 2014 through 2018.

Summary of Significant Assumptions to the Five Year Forecast

Forecasted Fiscal Years 2014 through 2018

D. Supplies and Materials (3.040)

This category includes educational supplies, library books/supplies, office supplies/postage, maintenance supplies, transportation supplies, and textbooks.

Over the past three years, Supplies and Materials had averaged a 25.92% increase with the significant increase of 48.6% for fiscal year 2013, due in large part to the General Fund now absorbing the cost for workbooks that was previously paid for with student fees. However, moving forward, Supplies and Materials are projected to increase an inflationary 2.5% annually in each of the forecasted fiscal years 2014 through 2018.

E. Capital Outlay (3.050)

Capital outlay includes the purchase of new instructional equipment, special education equipment, building improvements, replacement vehicles/busses and replacement educational equipment including technology items. No bus purchases are included in the projected fiscal years 2014 to 2018.

Over the past three years, Capital Outlay had averaged a 37.4% decrease. Furthermore, Capital Outlay expenditures decreased 30.36% in 2013. While 2014 had a significant increase, we project Capital Outlay to return to the 2013 level in 2015 and then to increase an inflationary 2.5% annually in each of the forecasted fiscal years 2016 through 2018.

F. Debt Service (4.055)

The district has two debt service obligations from the General Fund. These obligations are the repayment of two Qualified Zone Academy Bonds. Repayment amortization schedules have been established for each of the two QZAB debt issuances the amounts are reflected in the forecast under Principal-Other. Both of these bonds mature in 2017.

G. Other Objects (4.300)

This category includes Insurance premiums for fleet and general liability insurance both of which increased for fiscal year 2014 (actual costs are known). Property tax collection fees which are based on the amount of property taxes collected as set by Ohio Law and Other/Miscellaneous expenses. These expenses include bank service charges, audit fees, organization dues and membership fees, County Educational Service Center deductions, and election expenses.

Summary of Significant Assumptions to the Five Year Forecast

Forecasted Fiscal Years 2014 through 2018

Over the past three years, Other Objects had averaged a 1.85% increase. Furthermore, Other Object expenditures decreased significantly (33.07% in 2013). However, Other Object expenditures had a significant increase in 2014 due to a DETRAC fee increase from the collection of our delinquent taxes. Assume an inflationary 2% annual increase in each of the forecasted fiscal years 2015 through 2018.

H. Other Financing Uses (5.010, 5.020, 5.030)

This category shows the transfers/advances of monies to other funds that cannot generate enough revenues to offset their expenditures.

- **Transfers Out** is projected to increase significantly in 2014 due to the Board's commitment to the Athletic Fund and then remain constant over the forecasted period and that no other funds will need a transfer.
- Advances Out has been required in previous years. Projected Advances Out are offset through an Advance In in the following fiscal year, thus creating no financial impact on the overall forecast.
- All Other Uses we are projecting no amount in forecasted fiscal years 2014 through 2018.

I. Total Expenditures and Other Financing Uses (5.050)

The bottom-line changes in total expenditures including 'Other Financing Uses' show an average annual expenditure increase of 3.68% over the forecasted five years as compared to an actual average annual expenditure increase of 1.96% over the previous 3 years.

Summary of Significant Assumptions to the Five Year Forecast

Forecasted Fiscal Years 2014 through 2018

Future Outlook

- Due to the passage of an additional five-year emergency operating levy in March of 2012 and the increase in State Basic Aid from the biennial budget, and further assuming the passage of the renewal levies, Total Revenues and Other Financing Sources are projected to **increase** annually by an average of 2.9% over the forecasted years 2014 through 2018, while Total Expenditures and Other Financing Uses are projected to **increase** annually by an average of 3.58%. Based on these current projections, it is anticipated that the district will need additional revenues beginning in fiscal year 2018.
- The state legislature has passed a school funding formula for the 2014-2015 biennium state budget. This formula included an increase of state basic aid to the district. However, beyond the two year biennium budget, the future of state funding for public schools is still unknown. With over 55% of the school district's revenue coming from the state, the district will need to closely monitor the state's economic outlook.
- The assumptions disclosed in these notes are those that the Treasurer believes are significant to the forecast. There will usually be differences between the forecasted and actual results because events and circumstances frequently do not occur as expected and those differences may be material.
- Actions by the Ohio Department of Education, the U.S. Department of Education, the State Legislature, Ohio Board of Taxation, the Ohio Supreme Court, the Cuyahoga County Board of Revision, and other governmental bodies will impact these projections and the results of their actions could seriously threaten the accuracy of the forecast and assumptions.

Analytical Review Fiscal Year 2014 Forecast Changes

Line

Line Numbe	r	October 13	May 14	Amount	Percentage	Explanation
Tumbo		Initial	Update	Difference	Difference	Greater Than 3.5% and \$100,000 deviation
	Revenues					
1.010	General Property Tax (Real Estate)	13,890,515	14,879,385	988,870	7.12%	Significant increase in delinquency collections.
1.020	Tangible Personal Property Tax	578,530	663,696	85,166	14.72%	
1.035	Unrestricted Grants-in-Aid (All 3100's except 3130)	17,999,418	16,814,068	(1,185,350)	(6.59%)	Reclassifed Economic Disadvantage Funsding as a restricted grant per ODE requirements.
1.040	Restricted Grants-in-Aid (All 3200's)	41,965	1,254,632	1,212,667	2889.71%	Reclassifed Economic Disadvantage Funsding as a restricted grant per ODE requirements.
1.050	Property Tax Allocation (3130)	2,801,067	2,800,409	(658)	(0.02%)	
	All Other Revenues except 1931,1933,1940,1950,5100, 5	962,166	930,166	(32,000)	(3.33%)	
1.070	Total Revenues	36,273,661	37,342,357	1,068,696	2.95%	Net effect of forecast revisions.
	Other Financing Sources					
2.010	Proceeds from Sale of Notes (1940)	-	-	-	#DIV/0!	
	State Emergency Loans and Advancements (1950)	-	-	-	#DIV/0!	
2.040	Operating Transfers-In (5100)	-	-	-	#DIV/0!	
	Advances-In (5200)	429,300	429,300	-	0.00%	
	All Other Financing Sources (including 1931 and 1933)	-	-	-	#DIV/0!	
		429,300	429,300	-	0.00%	
2.080	Total Revenues and Other Financing Sources	36,702,961	37,771,657	1,068,696	2.91%	Net effect of forecast revisions.
	Expenditures					
3.010	Personal Services	21,143,515	21,268,515	125,000	0.59%	Revised upward to account for increases in overtime, substitues, and severance payouts.
3.020	Employees' Retirement/Insurance Benefits	7,473,015	7,493,578	20,563	0.28%	
3.030	Purchased Services	6,104,646	6,104,646	-	0.00%	
3.040	Supplies and Materials	834,423	834,423	(0)	(0.00%)	
3.050	Capital Outlay	110,271	172,271	62,000	56.23%	Revised upward to show computer hardware purchases needed for testing.
3.060	5 ()	-	-	-	#DIV/0!	
	Debt Service:			-	#DIV/0!	
4.010	1 ()))	-	-	-	#DIV/0!	
4.020	•	-	-	-	#DIV/0!	
4.030 4.040		-	-	-	#DIV/0! #DIV/0!	
4.040		-	-	-	#DIV/0! #DIV/0!	
4.055	Principal-Other	282,820	282,820		0.00%	
4.060	Interest and Fiscal Charges	-	-	_	#DIV/0!	
	Other Objects	577,867	697,867	120,000	20.77%	Revised upward to reflect an increase in our DETRAC fees.
4.500	Total Expenditures	36,526,557	36,854,119	327,562	0.90%	Net effect of forecast revisions.
	Other Financing Uses					
5.010	Operating Transfers-Out	250,000	250,000	-	0.00%	
	Advances-Out	300,000	300,000	-	0.00%	
5.030	All Other Financing Uses	-	-	-	#DIV/0!	
	Total Other Financing Uses	550,000	550,000	-	0.00%	
5.050	Total Expenditures and Other Financing Uses	37,076,557	37,404,119	327,562	0.88%	Net effect of forecast revisions.
	Excess of Revenues and Other Financing Sources					4
6.010	over (under) Expenditures and Other Financing Uses	(373,596)	367,537	741,133	198.38%	Net effect from above revisions.
	Cash Balance July 1 - Excluding Proposed Renewal/					
7.010	Replacement and New Levies	867,082	867,082	-	0.00%	
7.020	Cash Balance June 30	493,486	1,234,619	741,133	150.18%	Net revisions on ending cash balance.
			,,.,.	,		

Analytical Review Fiscal Year 2015 Forecast Changes

Line						
Number	r	October 13	May 14	Amount	Percentage	Explanation
		Initial	Update	Difference	Difference	Greater Than 3.5% and \$100,000 deviation
	Revenues					
1.010	General Property Tax (Real Estate)	14,133,813	13,820,890	(312,923)	(2.21%)	
1.020	Tangible Personal Property Tax	578,530	628,862	50,332	8.70%	
1.035	Unrestricted Grants-in-Aid (All 3100's except 3130)	19,802,249	18,613,635	(1,188,614)	(6.00%)	Reclassifed Economic Disadvantage Funsding as a restricted grant per ODE requirements.
1.040	Restricted Grants-in-Aid (All 3200's)	43,182	1,266,795	1,223,613	2833.62%	Reclassifed Economic Disadvantage Funsding as a restricted grant per ODE requirements.
	Property Tax Allocation (3130) All Other Revenues except 1931,1933,1940,1950,5100, 5	2,801,067 962,166	2,775,751 930,166	(25,316) (32,000)	(0.90%) (3.33%)	
		38,321,007	38,036,100	(284,907)	(0.74%)	Net effect of forecast revisions.
			,,	(,)	(011 170)	
	Other Financing Sources					
	Proceeds from Sale of Notes (1940)	-	-	-		
	State Emergency Loans and Advancements (1950)	-	-	-		
	Operating Transfers-In (5100)	-	-	-		
	Advances-In (5200)	300,000	300,000	-	100.00%	
	All Other Financing Sources (including 1931 and 1933)	-	-	-	100.00%	1
2.070	Total Other Financing Sources	300,000	300,000	-	100.00%	
2.080	Total Revenues and Other Financing Sources	38,621,007	38,336,100	(284,907)	(0.74%)	Net effect of forecast revisions.
	Expenditures					
	Personal Services	21,556,414	21,754,415	198,001	0.92%	
	Employees' Retirement/Insurance Benefits	7,762,056	7,845,627	83,571	1.08%	
	Purchased Services	6,593,018	6,593,018	(0)	(0.00%)	
3.040	Supplies and Materials	855,283	855,283	0	0.00%	
3.050	Capital Outlay	59,476	60,716	1,240	2.09%	
3.060	Intergovernmental (7600 and 7700 functions) Debt Service:	-	-	-		
4.010	Principal-All (History Only)	-	-	-		
4.020	Principal-Notes	-	-	-		
4.030	Principal-State Loans	-	-	-		
4.040	Principal-State Advancements	-	-	-		
4.050	Principal-HB 264 Loans	-	-	-		
4.055		282,820	282,820	-	0.00%	
4.060	Interest and Fiscal Charges	-	-	-		
4.300	Other Objects	589,424	591,824	2,400	0.41%	
4.500	Total Expenditures	37,698,491	37,983,704	285,213	0.76%	Net effect of forecast revisions.
	Others Financian Illege					
F 040	Other Financing Uses	050.000	050.000		0.000/	
	Operating Transfers-Out	250,000	250,000	-	0.00%	
	Advances-Out	300,000	300,000	-		
	All Other Financing Uses	-	-	-	#DIV/0!	+
	Total Other Financing Uses	550,000	550,000	-	0.00%	Not offect of forecast revisions
5.050	Total Expenditures and Other Financing Uses	38,248,491	38,533,704	285,213	0.75%	Net effect of forecast revisions.
	Excess of Revenues and Other Financing Sources					
6.010		272 546	(407 002)	(570.440)	(452.050())	Not offect of ferencet revisions
0.010	over (under) Expenditures and Other Financing Uses	372,516	(197,603)	(570,119)	(153.05%)	Net effect of forecast revisions.
7.010	Cash Balance July 1 - Excluding Proposed Renewal/ Replacement and New Levies	493,486	1,234,619	741,133	150.18%	Revised fund cash balance from 2014 forecast revisions.
	Cash Balance June 30	866,002	1,037,016	171,014	19.75%	Net effect of forecast revisions on ending cash